New England Division International Association of Fire Chiefs November 13, 2014

Board of Directors Meeting

Members Present: President William Saint Michel 1st VP Robert Spurr 2nd VP Steve Locke Secretary/Treasurer John Wood

Exhibitors; Tom Simonelli

Not Present; Chris Christopoulos

International Director Gerard Dio

State Directors: Michael Bucossi, VT John Duross, ME Chris Christopoulos, NH Tim McLaughlin, RI Kenneth Richards, CT Charlie Doody, MA

Immediate Past President Michael Varney

Rev. Gary Blume

President opened meeting at 08:30.

Pledge to the flag and invocation by Rev. Blume

Secretary/Treasurer Report

Minutes from the previous meeting were approved.

A motion by Chief Robert Spurr to have the annual meeting prior to the seminar in May was made, seconded by Chief Tim McLaughlin. Motion Passed

Discussion about having the Division booth set up at the State Chiefs meeting/conferences. MA Chiefs will have their professional development program Feb 3-5, 2015; Maine will have theirs on March 25-27, 2015. Chief Michael Varney committed to being at both programs with the booth if the board agrees. The board agrees that it would be good to set up the booth for recruitment of members advertise the seminar and show support for the two State Chiefs Associations. Chief Doody will contact the MA Chiefs to see if there will be a cost and Chief John Duross will check with ME Chiefs.

Discussion about May seminar sponsors and the fact we'll need to work on donations and sponsors to keep the admission cost down for the attendees. The board approved four categories for those who would like to donate or take a sponsorship; they are, Bronze 100.00-249.00, Silver 250.00-499.00 Gold 500.00-999.00, and Platinum 1000.00 and above. Secretary will put into writing the sponsorship/donation categories and email them to the board as requested. There is some room for vendors but it is limited. Those who take a gold or platinum sponsorship can speak to the group at lunch time, set up a sign, and have a table top booth. Discussion took place regarding the contract with the Marriott Sable Oaks. A motion made by Chief Steve Locke to sign the contract with Marriott Sable Oaks, motion was seconded by Chief Michael Varney. Motion Passed

Discussion took place about the attendee cost and the estimated cost of the seminar. The cost of meals, the instructor stipend and expenses requires a 100.00 attendee's fee be charged. This cost will allow the

attendee to attend all the seminars, three meals, and bus trip to the Portland Fire Museum and Fire Boat Tour. Spend time in the Old Port for dinner and site seeing. Chief Robert Spurr will setup a Facebook page for the division. We will advertise using the web page and Facebook.

Secretary Wood reported the contract with the NEAFC will be up this year. Discussion took place about the 2015 Conference and that the exhibitor's booth fee increased to cover the cost of attendees for the Expo. Therefore, they will not need gate keepers and there is no plans to have attendees fill out information about themselves. There will be little or nothing for the Division officers to do. During this discussion the CT State Director Chuck Flynn stopped by. Continued discussion about the Division exercising the 90 clause of the contract took place. The board wanted to assure everyone that by exercising the 90 day clause that it had nothing to do with money, anger, disagreement but the success of the show. The show is struggling with conference revenue, high expenses, attendee participation, and selling booth space.

By the Division exercising the 90 clause it would allow the NEAFC to recover finances and develop a new program. The association would save expenses not paying hotel rooms and meals for the Division officers. Chief Steve Locke made a motion, seconded by Chief Tim McLaughlin the division's preference is to exercise the 90 day option in the contract, unless it is going to be a problem or damage the June Conference success, but that the Division has no interest in signing a 2016 contract. Motion Passed

A meeting with both executive boards will take place to discuss this motion and explain the reasons for the Division's action. NEAFC executive board will need to inform the Division's executive board if they believe the success of the show will be damaged by the Division exercising the 90 day option. (This meeting took place by conference call. The NEAFC asked for 30 days to discuss with their board before giving a response. In late December the NEAFC executive board reported their board did not think it would damage the show or be a problem). A letter was sent by the Division notifying the NEAFC that the Division did in fact exercise the 90 day clause.

Treasurer's Report was accepted and approved. Do not expect a payment for the June Conference the show lost money.

President Report

President spoke about appointments for committees and was involved in the many executive board discussion.

State Director Reports See attached written reports

Committee Reports

Seminar-Chief Richards, everything is coming along well and with the discussion above not much more to report. My staff is more than happy to do the brochure and registration for the seminar. Board approved.

Constitution and By-laws Chief Locke reported there will be a meeting next year that he will attend.

Bookstore/GPO Chief Christopoulos spoke about needing to do more marketing.

New Business

Old Business

Other